

Meeting Report

New Reagecon Global Metrology Development Centre; Brings Metrology into the future

Gwyneth Astles, Editor, International Labmate

Reagecon, one of the largest producers of Physical and Chemical Standards and Reagents, celebrated the opening of their new Global Metrology Development Centre at their Headquarters in Shannon, Ireland.



Reagecon are a family owned business, with 86 employees working in their plant in Shannon and also have an office in Shanghai. Their business comprises of 2 components, the manufacture of accredited Physical and Chemical Standards, Control Solutions and Reagents supplied under the Reagecon brand or produced to a customers specification under their own Private label. The products are sold and exported to a network of distributors in 175 countries worldwide. The second part of their business is as a distributor to the Irish market for their own products, chemicals and also equipment, apparatus and consumables from their partner company Laboratory Logistics Group (LLG).

As a leading manufacturer of Physical and Chemical Standards, Reagecon are ISO9001 registered and hold several other accreditations including ISOGuide34, covering the manufacture of Certified Reference Materials(CRM), ISO17025 for the testing of many product families of inorganic, organic and specialist Standards, as well holding ISO17025 accreditation for volume, temperature, density and weighing (electronic balances). No small achievement!

Combining all these capabilities, Reagecon identified that establishing a Global Metrology Development Centre was not only a natural progression for their company growth but would also be innovative development within their market. The Global Metrology Development Centre would facilitate the rapid development of Specialised Standards and CRMs and also provide a National and International training and knowledge centre for their staff, distributors, customers and other stakeholders. It would additionally provide a platform for collaboration and technology transfer with other Metrology centres and allied bodies, worldwide.

The Global Metrology Development Centre was officially launched as part of a 2 day International distributor conference. The event took place on 20th and 21st October 2016 and was attended by over 70 delegates from 40 companies, located in 28 countries. The conference included series of presentations, product training sessions, a tour of the Reagecon manufacturing facilities and testing laboratories, meetings with key Reagecon staff and included a lively social event in the form of a Medieval Banquet at Bunratty Castle.

The conference was opened with a welcome address by Bernard Gleeson, Reagecon's International Sales Manager. This was followed by the Key Note speech delivered by John Barron, Managing Director and Chairman of Reagecon and titled "Metrology in the Modern World and its Relevance to you". In his presentation John spoke of the development of Reagecon, the importance of Metrology and how it influences our everyday lives. He also explained the aims of the Global Metrology Development Centre, why it was established and what it would bring in terms of product development, value for our distributors and how it would benefit customers working in all market sectors. The talk also highlighted a series of marketing initiatives which included the innovative publication "The Metrologist". This journal was designed specifically with user of Reagecon Standards in mind and each issue provides useful technical tips, existing product and new product updates and application information.

Highlighting Reagecons commitment and recognition of the importance of accreditations, Guest Speaker Maurice Buckley, CEO, National Standards Authority of Ireland (NSAI), explained the background and history of the NSAI, the range of accreditations they administer, how accreditation helps companies improve performance and quality of their goods and services and how this ultimately protects consumers. He noted the relationship that had developed between NSAI and Reagecon over the years and their role in helping Reagecon attain relevant accreditations. Maurice concluded by congratulating Reagecon on the launch of the Global Metrology Development Centre. John Barron then invited Maurice Buckley to officially open the new The Global Metrology Development Centre.



John Barron, Reagecon Managing Director and Chairman



Bernard Gleeson, International Sales Manager



Maurice Buckley, CEO NSAI



Group picture of the attendees at the Conference

The delegates were then taken on a tour of the Reagecon facility. Groups were taken through the Manufacturing suites, QC Laboratory, Research and Development Laboratories, Warehouse, Logistics and office areas, where a dedicated host explained the functions of each area and how each section contributed to ensuring they interacted in ensuring the products manufactured are delivered and meet customer expectations

customers. All the support tools were detailed in a presentation to each group during the tour and some examples of the support offered are the Distributor pack and distributor portal, Physical and Chemical Standards Compendium, training webinars, Industry Specific Catalogues and their newly enhanced webshop.

It is clear to see why so many companies use Reagecon products as part of their daily



All visitors were given a tour of the extensive new facilities

fully in terms of on time delivery, quality, performance, compliance and value. In the laboratories a number of Scientific staff members were on hand to answer any questions regarding the different analytical instrumentation on view and their function in product development and testing. During the tour it was evident how much investment Reagecon have put into new instrumentation, Manufacturing equipment and training.

Reagecon prides itself on having a network of excellent distributors and is proud of the exceptionally good relationship it has with them. The distributors can avail of many support tools that Reagecon has invested in to enable them service their

routines. Their product range has relevance not only to traditional laboratories but now also to those companies where on-line testing as well as process measurement are used. The investment and development of the site and instrumentation used, demonstrates that Reagecon are determined to hold and develop further their market position. Their distributors and customers can be sure that they are committed to new product development and ensuring that they receive the highest levels of service.

For more information about Reagecon and how they can help and support you visit www.reagecon.com.



The official handshake celebrating the opening of the new facilities



John Barron and Bernard Gleeson chat to John Hobbs-Morris and Gwyneth Astles from International Labmate