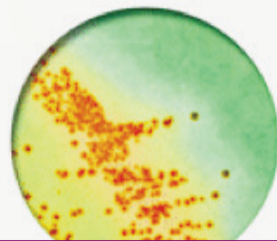
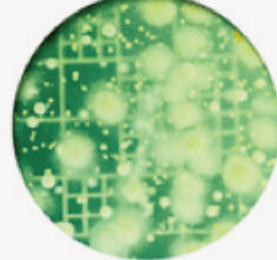




analytica Vietnam

April 18-20, 2013 | Saigon Exhibition & Convention Centre | Ho Chi Minh City

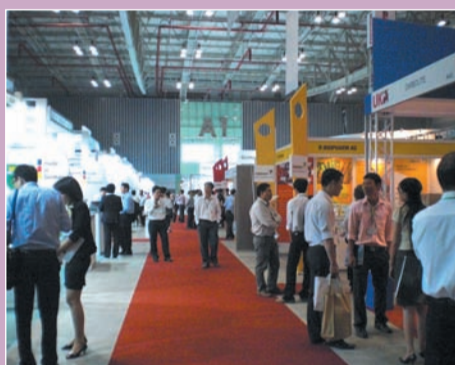
3rd International Trade Fair for Laboratory Technology, Analysis, Biotechnology and Diagnostics



by Gwyneth Astles

France is Partner Country at analytica Vietnam 2013

Due to a change in the Vietnamese lunar calendar, and the resulting shift in the Vietnamese national holiday, analytica Vietnam will start one day early. The 3rd International Trade Fair for Laboratory Technology, Analysis, Biotechnology and Diagnostics will open its gates at the Saigon Exhibition & Convention Centre in Ho Chi Minh City from 17 – 19 April, 2013. 2013 is the Year of France and Vietnam, so France will be the official Partner Country at analytica Vietnam.



analytica Vietnam is now in its third year, and interest among companies remains very high. Besides large contingents of exhibitors from Japan and India, a large number of Germany companies are participating in the fair including several leading manufacturers such as Eppendorf, Julabo and Netzsch. There will also be an official German pavilion. Agilent, Bruker, Dionex, DKSH, Horiba, Sartorius, Shimadzu and Thermo Fischer are among the leading international companies that are increasingly founding subsidiaries in Vietnam and registering through them. Historically close relations between France and Vietnam will also be reflected at this year's fair. France is this year's official Partner Country. French companies will present their products and latest developments, among other things at a joint exhibition stand. The Partner Country program also accounts for a number of events on the agenda.

analytica Conference and workshops

As always, the analytica Vietnam Conference, which is being supervised by Professor Dr Kettrup, formerly working at the Technical University Munich, and Professor Dr Viet (Hanoi University of Science), takes place at the same time as the fair. This year's program of events includes lectures on topics including food analysis, pharmaceuticals and environmental technology. For example, Dr Huebschmann (Thermo Fisher Scientific) will discuss workflow when analysing pesticides in food. Among other things, the presentation will examine the latest techniques being used to analyse pesticides and dioxins.

One of the workshop highlights is a tutorial from Professor Boos (Medical Center, University Munich/ Germany) on 'Current trends in the cleanup of body fluids for LC-MS/MS analysis of small molecules'. The tutorial addresses laboratory managers as well as analysts in pharmaceutical and chemical laboratories. It will give them background know-how about FDA/EU, ICH, PIC/S, USP and ISO 17025. The workshop on 'Equipment qualification and system validation in regulated laboratories' by Doctor Huber (Labcompliance/ Germany) will inform managers from pharmaceutical and food laboratories about the latest requirements and strategies that pertain to FDA/EU, ICH, PIC/S, USP and ISO 17025. On April 19, a workshop organised by the National Agency for Science and Technology Information (NASATI) will give participants an overview of available technologies in the laboratory-technology, analysis and biotechnology sectors for the Vietnamese market.



analytica Vietnam 2013 is organised by Messe München International (MMI) and its subsidiary IMAG (International Fair and Exhibition Service) as well as the NASATI.

All information about analytica Vietnam is available at: www.analyticavietnam.com

“This show was excellent as it enabled us to meet genuine customers and also to have access to a very good distribution network. It is a good opportunity for SME’s to have access to this growing market.”

analytica Vietnam is very important and effective for our company. We are extremely pleased with the high quality of visitors at our stand. The organisation and support from the analytica Vietnam team was also very good.

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Hall A1 Stand F12

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Hall A1 Booth C09 (German Pavilion)

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Hall A1 Stand E21

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Hall A1 Stand E11

We are very pleased with the response and the quality of the visitors. The sector for food-analysis equipment met with special interest. Having documentation available in Vietnamese was important. The technical expertise and politeness of the Vietnamese visitors created a very pleasant atmosphere at the fair.

“*I was pleasantly surprised by the level of attendance at analytica Vietnam. We expect to increase our level of business in Vietnam as a result of our attendance.*”

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For over 39 years, International Labmate has been providing manufacturers of scientific equipment with ideal platforms to market their products. Various markets are covered by each publication title: International Labmate, Labmate UK & Ireland, Lab Asia, Chromatography Today, International Environmental Technology, Asian Environmental Technology, Petro Industry News, Measurement Analysis China and Pollution Solutions.



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Hall A1 Stand F14

VERDER SCIENTIFIC

Under the roof of the Verder Scientific Division, the companies Retsch, Retsch Technology and Eltra will be presenting their products at a joint stand at analytica Vietnam.



The range of exhibits of the three companies includes laboratory mills and sieve shakers (Retsch), optical particle analysers (Retsch Technology) as well as combustion analysers for the determination of the C and S content in organic and inorganic samples (Eltra).

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Hall A1 Stand D03

“*analytica Vietnam meets our demands: we meet the wanted customers. We will definitely participate in 2013.*”

IKA WORKS ASIA SDN BHD



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The laboratory and analysis technology product range includes magnetic stirrers, stirrer systems, dispersers, shakers, mills, rotary evaporators, calorimeters, laboratory reactors. The process technology division develops and markets products for stirring, mixing and kneading applications. The Company is based in Staufen in Breisgau, but as a global player, IKA® has subsidiaries in the USA, China, India, Malaysia, Japan, Brazil and Korea. In 2012, the owner-managed Company with more than 800 employees worldwide, had a revenue of over €100 million.

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